

September 28th, 1994

## PROPOSAL TO CCMX

### U.S Visit Preparation and Support for CCMX's President

#### Visit objective

Mr Blouet is planning a visit to the US for beginning of November to meet software vendors of business solutions.

This visit is aimed to establish contacts for potential partnerships.

#### INPUT support

INPUT will assist CCMX by :

- . preparing a presentation on human resources and accounting markets in the US that are delivered on PC, Unix or client/server platforms
  - . delivering a half day presentation with discussion, in New York area
  - . arranging 6 visits to executives in software companies active in the above markets.
- Visits will be concentrated on the east and on the west coasts.  
Companies of interest are targeting cross-industry and vertical markets.  
Their distribution channel is mainly indirect but Tom suggests to include some of the larger software companies that sell directly also, (all companies have now products that run on the smaller platforms and there is increasing overlap of product types and channels).

#### Agenda for the visit

The visit will take place during the 2nd or the 1st week of November.

#### Consultancy fees

The professional fees asked for this assignment is 33.000 F.H.T.



**INPUT**

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## FAX TRANSMITTAL FORM

Date: 3/1/94

Confidential: ☒ N

To: Name: TST O' FLAHERTY

Urgent: ☒ N

Tel/Location:

Co.: N.T

Page: 1 of 2

Fax No:

File: Clean

From: Name: SYLVIE BENECH

Contact

Subject: CCN X new name for CCN.R. Nonogix

Other:

Got green light from Jacques Blavat  
for the quotation attached.  
@ 5500 \$.

Jacques will be in touch with you  
directly. He will fax you  
CCN X profile  
goals of his visit,

Please provide me the code of  
this project.

Also note that potential future  
could be asked by Jacques after  
this 1<sup>st</sup> step.

Regards.

SD

3/1/94



# INPUT®

IT Intelligence Services

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## FAX TRANSMITTAL FORM

Date: Oct 3  
To: Name: Reser  
Tel./Location: \_\_\_\_\_  
Co.: \_\_\_\_\_  
Fax No: \_\_\_\_\_  
From: Name: IT  
Subject: CCMX OIF

Confidential: Y/N  
Urgent: Y/N

Page: 1 of 6

File: Chron  
Contact  
Other:

*faxed*











## PROJECT WORK STATEMENT

TITLE CCMX VisitCLIENT CCMXCONTRACT: ATTACHED X TO FOLLOW      LETTER      VERBAL XPROJECT LEADER 702/JP PROJECT CODE YNCMXDATE STARTED Oct 3 PLANNED COMPLETION DATE Nov 15LEVEL OF EFFORT (Professional Man Days) 32

DISTRIBUTION

CONTRACT FILE

LIBRARY FILE

NEW JERSEY

INPUT LTD.

Originator

TOTAL CONTRACT VALUE: \$ or £ \$,500REVENUE DISTRIBUTION (% or \$) INPUT US 100 INPUT LTD     REIMBURSABLE EXPENSES: NO XYES     EXP. BUDGET      TO COVER: TRAV:     TELE:     RPT. PREP.:     OTHER:     BILLING SCHEDULE DESCRIPTION France to handle

SHEILA (Y&amp;Z on

BINDER COPY

Date Typed     

## PROJECT DESCRIPTION

Arrange visits & make briefingINDICATE TYPE OF WORK: REPORT      PRESENTATION XTHANK YOU PACKAGE: YES      NO XACCOUNTING USE ONLY: ENTERED ON CURRENT PROJECT LIST



# PROJECT SCHEDULE

Week *CCMX*

Activity	Name	Act. Days	Factor	ESD	1	2	3	4	5	6	7	8	9	10	11	12	13	14
<i>Pres - Prep</i>				<i>1</i>														
<i>Pres</i>				<i>1/2</i>														
<i>Arrange App</i>																		
<i>• 6 x 1/2 =</i>			<i>3 1/2</i>	<i>1 1/2</i>														
<i>Interaction</i>				<i>1/2</i>														
TOTAL PLAN SR.																		
TOTAL PLAN RA																		
TOTAL PLAN ESDs																		

Proj. Code: \_\_\_\_\_ Proj. Name: \_\_\_\_\_ Prepared by: \_\_\_\_\_

Proj. Manager: \_\_\_\_\_ Date: \_\_\_\_\_

